

CONTRACTOR CE CLASSES 2010

AUGUST

Monday - Aug. 23, 2010

Course # 524
1:00 - 4:00 pm

Beyond Firestop 101

Fire-Safe building construction, types of Fire Prevention Systems and a brief overview of codes in regard to firestopping. Discussion of the relationship between firestop and liability, discussion of product features in the marketplace and which types of products for which application, also alternative firestopping solutions.

Instructor - Fred Woodworth

Tuesday - Aug. 24, 2010

Course # 525
9:00 am - Noon

Stop Telling - Start Selling

Do you do all the talking during an interview with a client? Very often, this sales process ends with the client saying they will "think it over." Usually, what this really means is that the client is not interested in buying. Stop Telling and Start Selling – will depict ways business professionals can learn to sell their products and services by listening – not just talking. The end result is an honest open exchange of information that balances buyer/seller communications in order to close more sales and put honesty and integrity into your efforts.

Instructor - Sal Aliotta

Course # 526
1:00 - 4:00 pm

IN Residential Code, Chapters 3 & 4

The class on Indiana Residential Code Chapters 3 and 4 will cover the building planning requirements of Chapter 3 with an emphasis on the seismic requirements that are unique for this part of the state. Minimum requirements for loads, transfer paths, location on lots and means of egress are the main focus of the study of this chapter. Also covered are interior environment issues of ceiling heights, glazing, sanitation, and smoke alarms. The study on Chapter 4 will cover footings, foundation walls and foundation anchorage, also with an emphasis on the seismic issues of Vanderburgh County and surrounding area.

Instructor - Craig Wagner

Course # 527
5:00 - 8:00 pm

IN Residential Code, Chapters 5 - 11

The class on Indiana Residential Code Chapters 5-11 is primarily focused on the framing of dwellings and will cover the seismic requirements that are present for this area. This class covers floor construction in Chapter 5 and wall framing in Chapter 6. Chapter 6's study will cover sizing of wall framing components, braced wall lines and wall bracing. Wall covering, roof system construction and roof coverings are covered in the study of Chapters 7-9. Chapter 10 covers chimney and fireplace construction and the section on Chapter 11 gives a brief overview of energy requirements.

Instructor - Craig Wagner

2010 Registration Form

Name _____

Address _____

City _____ State _____ Zip _____

Home or Cell # _____

E-mail _____

Business Information (if different from above)

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Evansville License Numbers: _____

◆ **Location: 2803-B North St. Joseph Ave.**

Please Circle Courses that you wish to attend

524 Beyond Firestop 101 **525** Stop Telling/Start Selling

526 Residential Code - Ch 3&4 **527** Residential Code - Ch 5-11

of Courses _____ X \$40 = _____ Total



Exp. Date _____

Card # _____

Signature _____

Registration is not complete without payment.

A \$10 processing fee will be added if payment is made on the day of class.

Each Course is \$40 for license holders

\$20 for non-license holders

Call to register **812-422-8390** or **800-293-0784**

Mail form to: PTI - PO Box 6302, Evansville, IN 47719-0302

Fax form with Credit Card # to 812-422-8099

Make Checks Payable to PTI